

enterprise europe



*Servicii de consultanță la dispoziția
întreprinderii dumneavoastră*

Rețeaua Enterprise Europe Network în sprijinul IMM-urilor inovative din Regiunea Nord-Est

Piatra Neamt, 10 decembrie 2015

Uniunea Europeana – ce inseamna IMM-urile:

Reprezinta 99 % din afacerile europene

Realizeaza 25 % din exporturile Uniunii Europene

Acopera 13% din exporturile catre tarile terte

Cum sunt cele mai multe IMM-uri, in special cele la inceput de drum:

- nesigure, dezorientate ...

Enterprise Europe Network

<http://een.ec.europa.eu>

Lansată în februarie 2008 prin programul CIP și continuată din 2015 prin programul COSME, această **inițiativă a Comisiei Europene** oferă antreprenorilor un **serviciu de tip ghișeu unic** la care pot solicita consiliere și beneficia de o gamă vastă de servicii de susținere a afacerilor, ușor accesibile și gratuite.

Retea de centre suport dedicată cu prioritate organizațiilor cu potențial de internaționalizare și capacitate de inovare.

Enterprise Europe Network

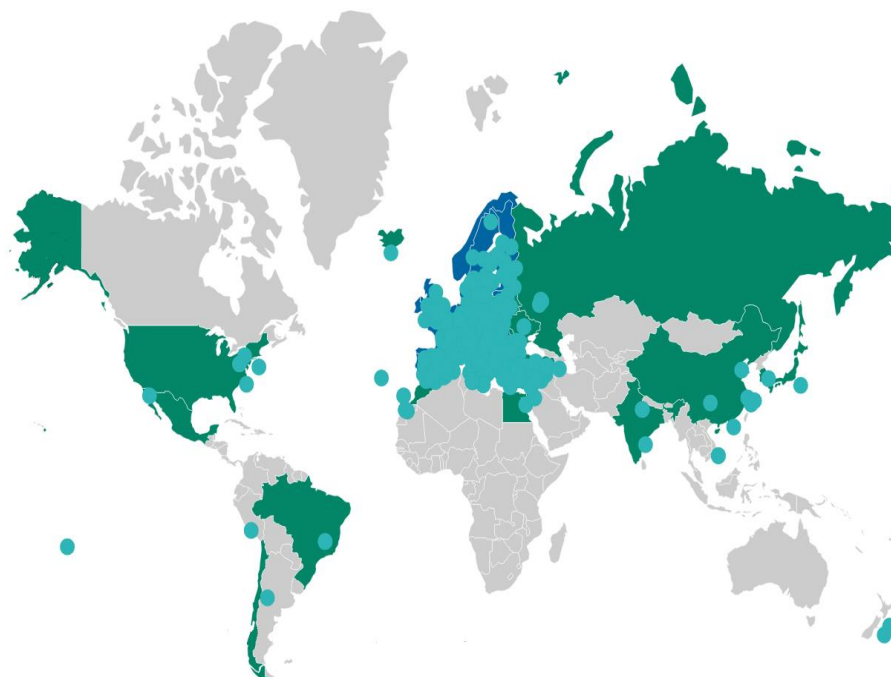
<http://een.ec.europa.eu>

Cu peste 600 de puncte de contact in 54 de tari și aproape 4.500 de angajați cu experiență, este cea mai largă rețea din Europa care oferă expertiză și servicii pentru întreprinderi.

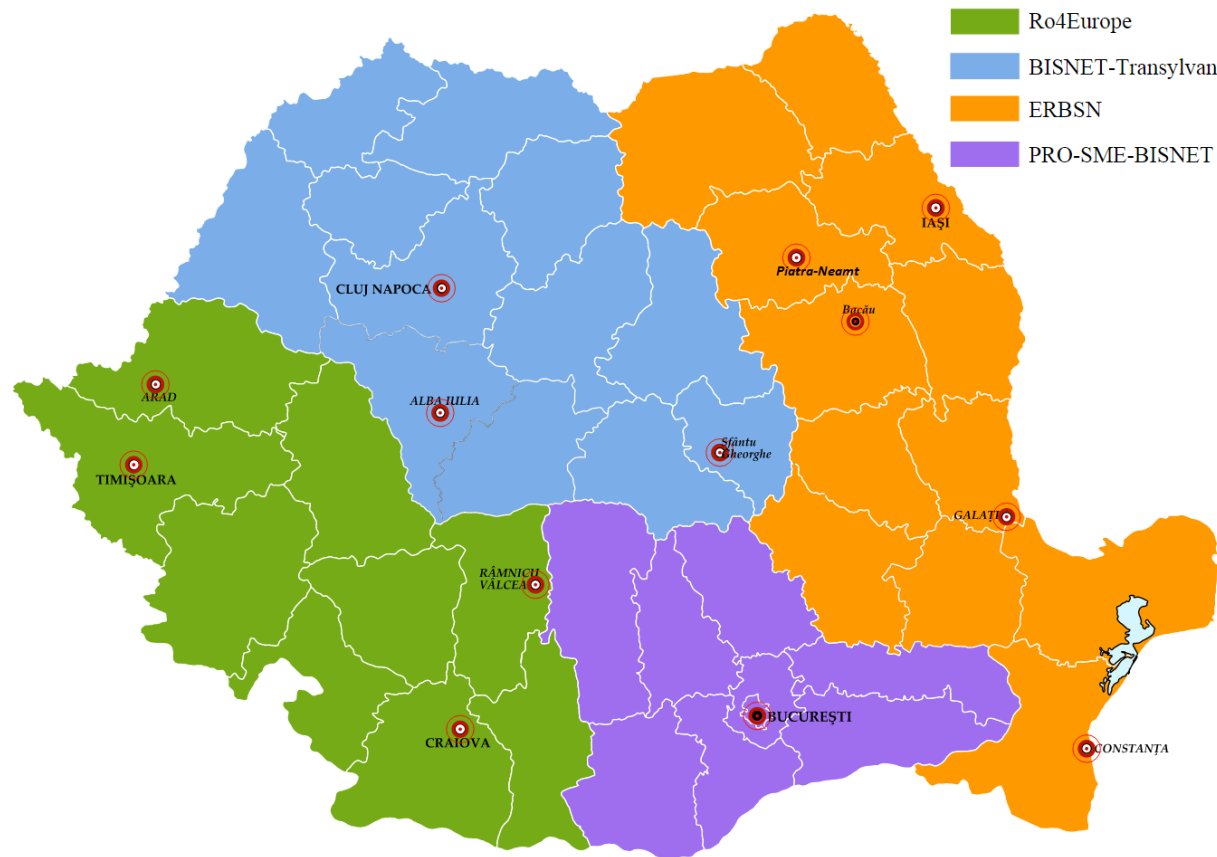
Scopul Enterprise Europe Network este de a ajuta întreprinderile mici și mijlocii să își dezvolte potențialul de internaționalizare și inovare și să le sensibilizeze cu privire la politicile Comisiei Europene.

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Enterprise Europe Network în România



Servicii Enterprise Europe Network

➤ Internaționalizare

- identificare de parteneri de afaceri dintr-o bază de date care conține peste 23.000 de profiluri (cereri de ofertă și oferte afaceri și tehnologii);
- organizare de evenimente de brokeraj interne și externe / misiuni economice în scopul identificării de noi relații de afaceri, cooperare comercială sau tehnologică;

Servicii Enterprise Europe Network

➤ Acces la finanțări europene

- furnizare informații privind surse de finanțare necesare dezvoltării unei afaceri (naționale, regionale sau europene);
- identificare de parteneri în proiecte europene.

Servicii Enterprise Europe Network

➤ Drepturi de proprietate intelectuală

- furnizare informații și asistență în comercializarea unui nou produs, proces sau serviciu;
- furnizare contacte experți sau organizații relevante în domeniu, la nivel național și European;

➤ Transfer de tehnologie

- acces la baza de date EEN – 23.000 profile
(http://www.adrnordest.ro/index.php?page=een_prezentare)

Servicii Enterprise Europe Network

- **Consultanta privind legislatia europeana si standarde**
 - furnizare informatii actualizate la nivel european despre legislatie, reglementari, politici sau programe relevante;
 - informatii de piata privind exportul sau comercializarea in alta tara a Uniunii Europene;
- **Feedback despre legislatia Uniunii Europene**
 - transmiterea de propuneri la Comisia Europeana;
 - participare la intalniri specializate;

Servicii Enterprise Europe Network

➤ **Servicii de consiliere de specialitate – servicii de inovare prin 2 pachete de sprijin:**

1. Dezvoltarea capacității de management a inovării în IMM-uri cu potențial ridicat de inovare:

- evaluare și diagnoză a managementului inovării (IMP³rove);
- asistență pentru elaborare și implementare plan de măsuri pentru creșterea performanțelor economice imediate ale companiei.

Servicii Enterprise Europe Network

2. Sprijinirea IMM-urilor beneficiare de finanțare din Programul Orizont 2020 - Instrumentul pentru IMM:

- evaluare nevoi asistență tehnică;
- identificare și recomandare consultant, cu sprijinul caruia se va elabora și implementa cu succes proiectul inovator finanțat din Orizont 2020.

Servicii Enterprise Europe Network

- **Servicii de consiliere de specialitate - servicii de inovare**
 - informatii cu privire la politicile de inovare
 - sprijin pentru sectoarele inovative si pentru clusterelor regionale

Servicii Enterprise Europe Network

Search Sign in Help

Partnering Opportunities

Search: ☐ Any word ☒ All words Compact View

Profile type(s):

☐ Business Offer

☐ Business Request

☐ Research & Development

Request

☐ Technology Offer

☐ Technology Request

Profile country of origin:

Albania, Republic of

Armenia

Austria

Belgium

Bosnia and Herzegovina

Brazil, Federative Republic of

Bulgaria

Canada

Chile

China

Client requested:

Albania, Republic of

Armenia

Austria

Belgium

Bosnia and Herzegovina

Brazil, Federative Republic of

Bulgaria

Canada

Chile

China

More effective treatment of wastewater from textile industryRef: **TODE20140902001****Details**

Title:	More effective treatment of wastewater from textile industry
POD Reference:	TODE20140902001
Summary:	A German engineering company offers more effective treatment of textile wastewater by means of a patented microflotation technology that is applied in pre-treatment or tertiary treatment. The technology works by ultra-fine gas bubble filtration and shows good results in the elimination of anorganic colours. It is environmentally friendly as it requires no or only very little chemicals. Licensees are sought as well as partners for commercial agreements with technical assistance.
Description:	<p>Textile printing, dyeing, and bleaching processes contribute to water pollution with a variety of substrates, chemicals and heavy metals that are often contained in the colours. Not all of these can be eliminated by means of a mechanical-biologic water treatment.</p> <p>A German engineering company offers a microflotation technology that can effectively eliminate the anorganic colours either in the pre-treatment stage or in the tertiary treatment after the biological stage. The technology is characterised by ultra-fine gas bubble filtration. It is based on a dispersion system in the low-pressure area, combined with valve technique. Due to the pressure, more gas can be separated from the water. The gas bubbles combine with the pollutants and are carried to the surface from where they can be removed. The smaller the bubbles, the more chances they have to combine with the pollutants. The technology is more advanced than state-of-the-art: a new and innovative dispersion system and an adapted valve technology combine to create the ultra fine gas bubbles that have the effect of a dynamic gas filter system. The system is furthermore equipped with a self-cleaning mechanism allowing continuous disturbance-free operation.</p> <p>Plants can be supplied with capacities ranging from 1m³/h up to 4000m³/h. Every textile waste water problem is being considered individually. If possible tests are carried out at the site of the customer with a mobile container plant. This guarantees that there are definite figures about the cleaning/recycling results that can be achieved.</p> <p>Licensees are sought as well as partners for commercial agreements with technical assistance.</p>
Advantages and Innovations:	<ul style="list-style-type: none"> - Higher degree of purification, elimination of anorganic colours - None or little use of flocculation agents required - Not susceptible to fluctuation in hydraulic or material load - Clogging-free and maintenance-free operation - Low operation costs - Low investment costs - Works faster and more effectively than conventional technologies
Stage of Development:	Already on the market
IPR status:	Patents granted
Comments Regarding IPR Status:	European patent granted
Profile Origin:	Private (in-house) research
Deadline Date:	9/8/2016 12:00:00 AM

Keywords

Technology Keywords:	03005003 Dyeing related to Textiles Technology 10004001 Industrial Water Treatment 10004003 Wastewater Recycling
Market Keywords:	20102015 Chemicals and allied products 20102015 Chemicals and allied products

Method sought to increase the thermal conductivity of leather

Ref: TRAT20150612001

Details

Title:	Method sought to increase the thermal conductivity of leather
POD Reference:	TRAT20150612001
Summary:	<p>An international manufacturer of consumer comfort products (with a European headquarters in Austria) is looking for a technology that will increase the thermal conductivity of leather. The inherent insulation properties of leather limit potential new applications. Therefore a partner offering a technical solution which has already passed the proof of concept is sought. A wide variety of partnerships including joint development, technology licensing and purchasing agreements will be considered.</p>
Description:	<p>This international manufacturer - with a European headquarters in Austria - has significant expertise in the integration of technical systems and is a leading consumer of leather. The company seeks a method to increase the thermal conductivity of leather, to enable the development of a product which will improve the personal comfort of an individual through the regulation of temperature.</p> <p>Leather is a natural thermal insulator and as such cannot be used in a desired new application. The technology sought would improve the thermal performance of the leather and open up new market opportunities for this product. State of the art solutions do not fulfil the desired functions completely. Perforations are currently used in the industry to improve thermal conductivity, but this is not of interest. Another important factor is to preserve the look, feel and durability of the leather.</p> <p>Solutions are sought which are of Technology Readiness Level (TRL) 3 or above, i.e. solutions which have already passed the proof of concept. The company's main focus is on finding a perfect match in terms of the technology. They are open to cooperating with partners in developing a suitable solution or in purchasing the licence for an existing solution. In addition, a financial agreement is also possible. If the technical fit is right, the company would also be willing to discuss other forms of cooperation. All kinds of partners will be considered.</p>
Technical Specification or Expertise Sought:	<ul style="list-style-type: none">• Final product isotropic coefficient of thermal conductivity: $K > 2 \text{ W/m}^2\text{K}$ (dry leather) - leather typically has thermal conductivity of $\sim 0.14 \text{ W/m}^2\text{K}$ (dry leather)• Overall surface size: 400mm x 400mm• Start with leather having thickness between 0.9 mm and 1.2 mm• Must not affect the tactile feel, hand, appearance, or durability of the leather• Solutions that will work with non perforated leather preferred• Cost target of < \$10 additional per square meter at an annual volume of 1,000,000 pieces.• TRL level of 3 or higher. The concept must have some scientific backing that the approach would be effective.
Deadline Date:	6/23/2016 12:00:00 AM

Keywords

Technology Keywords:	02007018 Advanced Textile Materials
Market Keywords:	07004001 Clothing, shoes and accessories (including jewellery)

A Dutch design studio has developed an innovative textile product and is looking for a new manufacturing partner.

Ref: BRNL20150422001

Details

Title:	A Dutch design studio has developed an innovative textile product and is looking for a new manufacturing partner.
POD Reference:	BRNL20150422001
Summary:	A company based in the Netherlands, designs and develops new textile products for their clients. Now they have developed an innovative textile product of their own: a clothing protector. For the production of this product, they are looking for a manufacturing partner. The company is interested in a manufacturing agreement.
Description:	<p>A Dutch design and styling studio is specialized in concept development and colour & trend advice. They translate the latest trends, innovations, commercial ideas and concepts into strategic collections and meaningful presentations. So they handle the entire process of product development for their clients.</p> <p>They are specialized in designing and styling textile products. They make sure the textile products have a beautiful, up to date and smart design and are launched at the right moment in time.</p> <p>Based on this experience they have developed their own textile product, a clothing protector for elderly or disabled people that have difficulties with eating without spilling. The clothing protector differs from the classic bib due to the sophisticated and fashionable appearance instead of the purely functional, usually ugly, alternative. It's not because people are older, or sick or disabled that they have no sense of self-esteem and pride. They also want to look good, even when they are eating. The clothing protector that they developed has long sleeves, so it protects the clothing better than a traditional bib.</p> <p>For the manufacturing of the clothing protector they are looking for the right partner.</p> <p>The technical specifications of the material are:</p> <p>Toplayer/Front:</p> <ul style="list-style-type: none"> • Full colour photographic print. • Water absorbing. • Soft • Lightweight <p>In between layer:</p> <ul style="list-style-type: none"> • Waterproof PU or PVC lamination or coating. <p>Backside:</p> <ul style="list-style-type: none"> • Knitted cheap and thin fabric (charmeuse) in specific pantone textile colour. <p>The whole material together should be:</p> <ul style="list-style-type: none"> • Light: 200 g/m2 maximum . • Supple • Washable by machine wash preferable 60 degrees (at least 40 degrees). • Tumble dry is a pre. • Green / ökotex would be nice. <p>Additional accessories for total product : trimmings and labeling.</p> <p>The potential partners should perform the following steps:</p> <ol style="list-style-type: none"> 1) Supply the raw material (for this the potential partner should have a functional fabric and accessories supplier). 2) Perform the coating/lamination process (to be able to do this they need a finisher). 3) Perform the digital or transfer printing process. (to be able to do this they need a printer that can make a full color photographic print.) 4) Perform the actual manufacturing of the product (very simple sewing procedure). 5) Perform the assembly and packaging. <p>Preferably all the steps are done by the same partner, or at least by different partners that are located in the same area.</p>

Alternative ways of joining wood-based surfaces and wood-based surfaces with the other surfaces

Ref: TRPL20150521004

Details

Title:	Alternative ways of joining wood-based surfaces and wood-based surfaces with the other surfaces
POD Reference:	TRPL20150521004
Summary:	<p>A Polish SME deals with school and office products. The company is looking for alternative ways of joining wood-based surfaces with wood-based surfaces and the other surfaces. The new way should allow maintaining an appropriate technical parameters.</p> <p>Cooperation based on the license agreement and technical cooperation agreement is offered.</p>
Description:	<p>A Polish SME is dealing with the production and distribution of school and office products in Poland and in other European countries.</p> <p>The standard join is mainly based on water-based adhesives. The company is looking for alternative ways of joining wood-based surfaces with wood-based surfaces and the other surfaces.</p> <p>The new way should allow, different than gluing, bonding technology wood surface with other surfaces, maintaining an appropriate (like after bonding) strength of these joints.</p> <p>The company will cooperate with producers or production development centres offering above solutions.</p> <p>The company offers cooperation based on the license agreement and technical cooperation agreement. Other types of partnerships are taken into account.</p>
Technical Specification or Expertise Sought:	<p>The alternative ways of joining wood-based surfaces and wood-based surfaces with the other surfaces should</p> <ul style="list-style-type: none">- have similar technical parameters of the joints,- be technically innovative and cost effective, thus give the opportunity to gain a competitive advantage in the field of visual communication maintaining the principle of price competitiveness compared to current solutions on the market,- be owned by a partner or having a potential to become the property of the party possible alliance.
Stage of Development:	Already on the market
Comments Regarding Stage of Development:	Proposal under development and field tested / evaluated are also taken into account.
IPR status:	Copyright Exclusive Rights Granted patent or patent application essential Patent(s) applied for but not yet granted Patents granted
Deadline Date:	8/24/2016 12:00:00 AM

Keywords

Technology Keywords:	02002007 Joining techniques (riveting, screw driving, gluing) 02007001 Adhesives 07002005 Wood Products
Market Keywords:	07005004 Education and educational products and materials

Partner Sought

Type and Role of Partner Sought:	Producers and production development centres acting in the field of educational, office, wooden and metal products. The partners will provide new ways of joining wood-based surfaces and wood-based surfaces with the other surfaces.
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Hardening of wood floor lacquer varnish using a mobile Ultra Violet Light Emitting Diode (UV LED)

Ref: 12 SE 67CJ 3RCW

Details

Title:	Hardening of wood floor lacquer varnish using a mobile Ultra Violet Light Emitting Diode (UV LED)
POD Reference:	12 SE 67CJ 3RCW
Summary:	A Swedish SME has developed a rapid UV hardening lacquer varnish system for wooden and plastic floors. A mobile UV LED light unit is used for curing during on-site application and renovation. It generates less heat than other UV curing technologies, thereby it is particularly suited for restoration of sensitive wooden, plastic (PVC) and linoleum floors in restaurants, sports halls, hospitals, offices, etc. The SME is looking for an agreement including technical support and commercial assistance.
Description:	<p>A Swedish SME has developed a rapid UV hardening lacquer varnish system for wooden and plastic floors. The mobile Ultra Violet Light Emitting Diode (UV LED) unit is used to cure wood floor lacquer systems with photo initiators during on-site application. The unit generates less heat than other UV curing technologies, such as Mercury bulbs, which means it can be used for curing of UV lacquer systems on plastic (PVC, Linoleum, etc.) and on sensitive wooden floors.</p> <p>Current and Potential Domain of Application: Wood floor lacquer varnish for restoration Application of wood, plastic (PVC) and Linoleum floors in industrial and commercial buildings</p>
Advantages and Innovations:	<p>The innovative idea with this product is to use a mobile UV LED light unit for curing lacquer systems with photo initiators for on-site application of wood and plastic floors. Advantages are:</p> <ul style="list-style-type: none"> - Restoration of floors as an alternative to changing the floor completely - Prolonged lifetime and higher quality of floors - Quick restoration with minimal downtime costs and work interruptions - User-friendly mobile/portable system - Minimized energy consumption by using UV LED lamps reducing heat-damaging the floor. - Increased work environment conditions with no harmful radiation nor ozone formation.
Stage of Development:	Already on the market
IPR status:	Secret Know-how
Profile Origin:	Private (in-house) research
Deadline Date:	9/15/2016 12:00:00 AM

Keywords

Technology Keywords:	02002002 Coatings 02002015 Surface treatment (painting, galvanneal, polishing, CVD, ..) 02007006 Fine Chemicals, Dyes and Inks
Market Keywords:	08001007 Coatings and adhesives manufactures 09007003 Distribution of building products and systems

Partner Sought

Profile View

Summary

These are the details for the profile **Efficient technology for hard cheese production.**

Details

Title:	Efficient technology for hard cheese production
POD Reference:	09 MK 82EW 3FAB
Summary:	A Macedonian SME specialized in milk processing and production of different dairy products is looking for a technology for producing hard cheese type gouda, for the purpose of introducing new products and approaching new regional markets. The company is searching for industry partners experienced in producing milk processing technology for manufacturing and commercial agreement (transfer of new technology, consultancy in engineering, installation and maintenance).
Description:	<p>Macedonian SME is one of the leading producers of different dairy products: milk, yogurt, ayran, soar milk, fruit yogurt and cow cheese. The company is interested in broadening the range of products and introducing hard cheese technology, type gouda. The technology should ensure compliance with quality standards at every stage of production process, according to HACCP system.</p> <p>Technical Specifications / Specific technical requirements:</p> <ul style="list-style-type: none"> - Complete technology for production of hard cheese - High quality technology ensuring compliance with food safety standards (HACCP) - Highly efficient technology with a capacity of 10.000 l processed milk per day into gouda type of cheese <p>Current and Potential Domain of Application: Production of hard cheese type gouda</p>
Stage of Development:	Already on the market
IPR status::	Other

Keywords

Technology Keywords:	008001 Technologies for the food industry 008001004 Food Processing 008001005 Food Technology
Market Keywords:	007003002 Health food
NACE Keywords:	C.10.1.3 Production of meat and poultry meat products

Partner Sought

Type and Role of Partner Sought:	<ul style="list-style-type: none"> - Type of partner sought: Industry. - Specific area of activity of the partner: Production of technology for milk processing and producing hard type cheese. - Task to be performed by the partner sought: Support in engineering, installation and maintenance of the technology.
Type of Partnership Considered:	Commercial agreement with technical assistance Manufacturing agreement

Profile View

Summary

These are the details for the profile **e-platform for Health & Quality of Life Assessment**.

Details

Title:	e-platform for Health & Quality of Life Assessment
POD Reference:	TRGR20141107001
Summary:	<p>A Greek SME has developed a novel tool assessing Health & Quality of Life according to the standards set by World Health Organisation, and based on 4 pillars: Mental & Physical Health, Family & Social Life. The Greek SME is seeking researchers and industry in the ICT sector for the development of state-of-the-art electronic platform that will manage the delivery and the assessment of the services provided through a technical cooperation agreement.</p>
Description:	<p>The Greek SME's services and tools are designed according to its vision for the promotion & prevention of health in organizations and society by educating and supporting people with the multiple & demanding roles in their lives. The Greek SME has developed a novel methodology assessing health & quality of life according to the international standards set by the World Health Organization (WHO) for Health Promotion & Prevention Programmes. It aims to help people to control the factors that affect their health and the quality of their lives. The innovative tool approaches health holistically through four key pillars: Mental Health, Physical Health, Family Life and Social Life. Moreover, it reflects people's subjective judgment for their wellbeing and the work-related factors associated with it. The Programme is addressed to organizations which are interested in Corporate Social Responsibility (CSR) actions in order to promote employees' health and wellbeing within and outside the workplace.</p> <p>Its structure & methodology consists of four basic phases:</p> <p>First phase: Assessment through tools that explore the areas in which employees need and are interested in strengthening their qualities in the 4 pillars addressed by the methodology.</p> <p>2nd phase: Education through empirical educational seminars that: a) offer accurate and timely information on issues of employees' concern, b) provide them with a framework to recognise the obstacles and the difficulties in managing them, and c) encourage them to deal with those issues and make use of the support services.</p> <p>3rd phase: Support through an organised system of counseling that provides support to employees, their families and their closest people in order to deal with the issues that concern them. It consists of a 24-hour Support and Help Line, one-on-one and/or family counseling sessions with health professionals of the counseling Affiliate Network including group sessions for skills development.</p> <p>4th phase: Evaluation that includes a comprehensive evaluation system assessing the effectiveness of each action and the overall success after completion.</p> <p>The most important assets and advantages found in the novel methodology are:</p> <ul style="list-style-type: none"> • It covers all areas of people's lives (personal, family, social and work life) in which they hold significant roles, with heavy responsibilities and issues to deal with on a daily basis. • It can be applied not only to private organisations but also to public ones, helping to build strong relationships in society. • The tools used in the assessment phase are designed according to WHO guidelines. • The education phase does not have just an informative perspective but it aims to spread awareness of people's matters and the obstacles they face when they try to deal with them. Besides, it encourages them to move to the next (third) step of the intervention through interactive workshops and seminars. • It is the only support and wellness programme with an evaluation phase that requests the participation of all stakeholders involved, regardless of whether they offer or receive the services provided. • It also focuses on healthy populations aiming to maintain their wellbeing. <p>The Greek SME is seeking to collaborate with research groups from academia and research organisations as well as SME and industry with expertise in the ICT sector for the development of a state-of-the-art electronic platform that will manage the delivery and the assessment of the services provided through a technical cooperation agreement.</p>

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